

www.weldingkorea.kr

WELDING KOREA 2020

THE 19th KOREA INTERNATIONAL WELDING &
CUTTING AUTOMATION SHOW

Oct.20^{TUE} – 23^{FRI}, 2020

Changwon Exhibition Convention Center (CECO)



CONTACT US.

Secretariat of WELDING KOREA 2020

Exhibition Team, CECO, 6F, 362, Woni-daero, Uichang-gu, Changwon-si, Gyeongsangnam-do, 51408, Korea

TEL +82-55-212-1014, 1015 FAX +82-55-212-1200 E-mail contact@weldingkorea.kr

www.weldingkorea.kr

Hosted by



Organized by



Int'l Certified
Exhibition



Gyeongnam is a world leader in
WELDING & CUTTING AUTOMATION

The hub of the machinery industry and
the center of the shipbuilding sector

STATISTICS ON COMPANIES BASED NEAR CHANGWON
Source: Korea Industrial Complex Corporation (2020)

Gyeongsangnam-do

206 industrial complexes
6,034 companies

Busan

35 industrial complexes
8,800 companies

Ulsan

28 industrial complexes
1,881 companies

CHANGWON'S INDUSTRIAL STANDING
Source: Korea Institute for
Industrial Economics and Trade (2017)

49.5%



No. 1 in shipbuilding

30.7%



No. 1 in machinery

84.5%



No. 1 in aircraft manufacturing

**WELDING +
AUTOMATION**

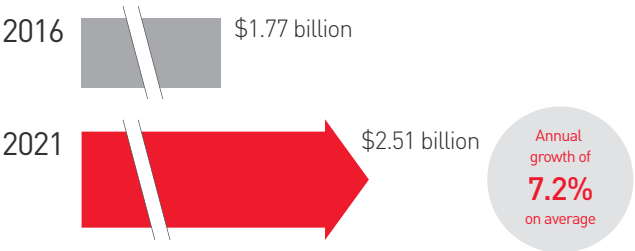
Meet innovative technologies in welding,
Korea's key industry, at **WELDING KOREA**



01 2,000 smart factories to be built
in Gyeongsangnam-do
KRW 200 billion to be invested annually by 2022

02 Plan for building smart industrial complexes
Changwon Industrial Complex
Establish industrial clusters with ICT-enabled smart factories
New industrial complexes | Gimhae Daedong Industrial Complex, West Gimhae Industrial Complex
Build infrastructure, central management offices, and industrial clusters
with ICT-enabled smart factories

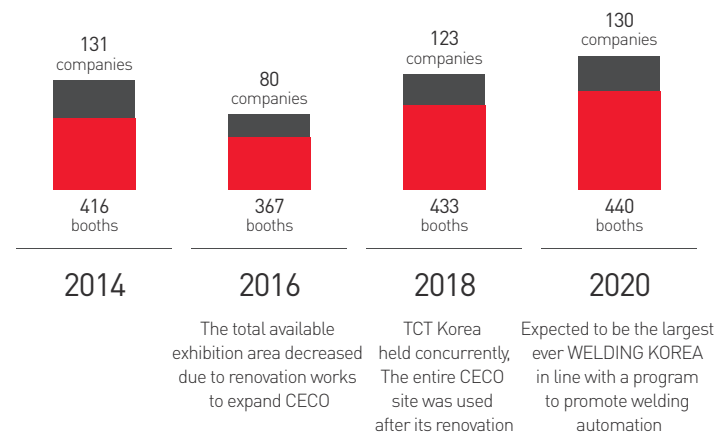
03 A growing welding automation market
Valued at \$1.77 billion, the global welding automation market has been growing at
an annual average rate of 7.2%. It is expected to reach \$2.51 billion by 2021.



Source: Ministry of SMEs and Startups (2017)

STATISTICS ON WELDING KOREA 2018

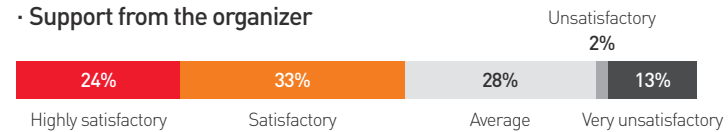
↑ PARTICIPATION



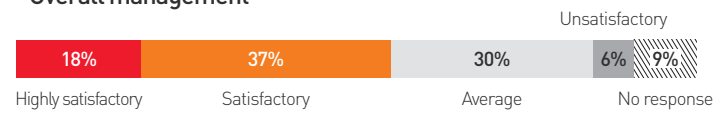
85% say that they would take part in WELDING KOREA again

😊 SATISFACTION LEVELS OF EXHIBITORS

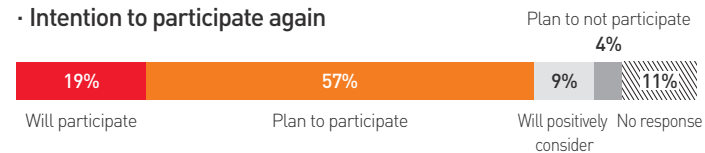
· Support from the organizer



· Overall management

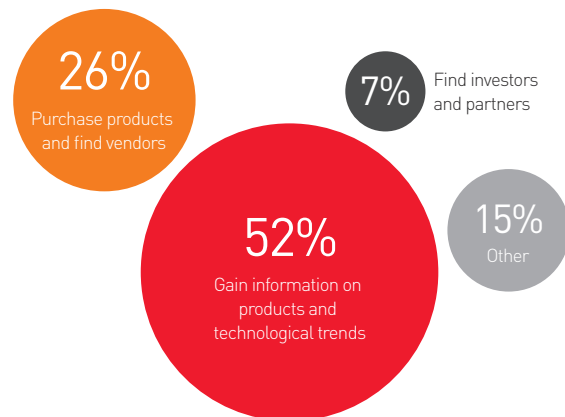


· Intention to participate again

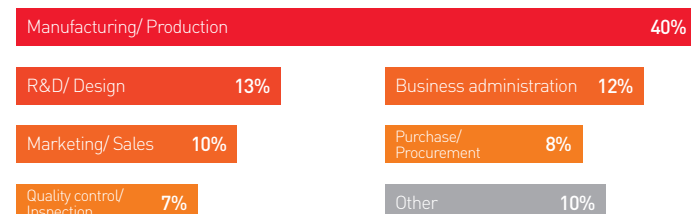


📋 VISITOR SURVEY (8,225 respondents)

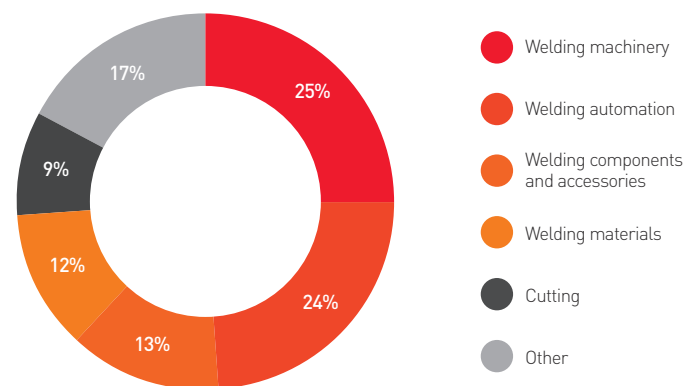
· Purpose of visit



· Areas of business



· Areas of interest



· Visitor composition



BENEFITS FOR EXHIBITOR



Free forklifts

The more you want to exhibit, the higher the cost will be. We will cover the cost of using forklifts.



Free parking (2020. 10. 20 - 23)

For your convenience, you will have your own allocated parking space, which will be free of charge.



Business matching service

We will arrange one-on-one meetings between an exporter and an importer to facilitate business deals.



Promotional support

Contact us to promote your company and products through our press releases and newsletters.

*Please use the application form posted on our website. [Deadline: July 31]

🏠 ACCOUNT FOR PAYING FEES

Beneficiary/ Account Name

CECO (Changwon Exhibition Convention Center)

Account Number

684-07-0005440 (Swift Code : KYNAKR22)

Bank

KYONG NAM BANK

Branch Name

CHANGWON CONVENTION CENTER BRANCH

Address

362, Woni-daero, Uichang-gu, Changwon-si, Gyeongnam-do, 51408, Korea

*Please send fees under your company's name and contact us after sending the fee to confirm your payment with us.

❓ INQUIRIES

Secretariat of WELDING KOREA 2020

+82-55-212-1014, 1015








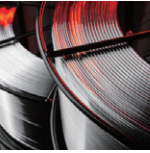
E-mail

contact@weldingkorea.kr

SHOW OVERVIEW

Event name
WELDING KOREA 2020 (The 19 th Korea International Welding & Cutting Automation Show)
Period
20(Tue)-23(Fri), October, 2020
Location
Exhibition Hall 1 & 2, Changwon Exhibition Convention Center (CECO) (7,719m ²)
Expected participation
130 companies and 440 booths
Certified by
UFI and the Ministry of Trade · Industry and Energy
Hosted by
Gyeongsangnam-do, Changwon-si
Organized by
<div><div><div>CECO</div><div>Changwon Exhibition Convention Center</div></div><div>KOSMIA</div><div>月刊 鉄構技術</div></div>
Sponsored by (planned)
The Ministry of Trade, Industry and Energy; Small and Medium Business Administration; Korea Federation of SMEs; Korea Industrial Complex Corporation; Human Resources Development Service of Korea

EXHIBITION ITEMS

	Automated welding Robotic welding and automation, welding automation facility, automated welding system, seam tracker system, etc.
	Cutting machinery Laser cutting machines, plasma cutting machines, gas cutting machines, waterjet cutting machines, cutting robots, underwater cutting machines, etc.
	Processing machines Drilling machines, bevelers, bending machines, punching machines, band saw machines, shearing machines, assembling machines, straightening machines, etc.
	Welding machinery Arc welding machines, gas welding machines, plasma welding machines, resistance welding machines, electron beam welding machines, laser welding machines, plastic welding machines, brazing and soldering, friction stir welding machines, etc.
	Welding components and accessories Welding wire feeders, welding wire, welding jigs, welding torches, arc holders, arc welding transformers, cleaners for welding machines, welding ceramic accessories, condensers for welding machines, welding holders, cable, exhaustive materials, gouging torches, flame-resistant and protective clothing, welding curtains, etc.
	Safety appliances and environment improvement equipment Automatic welding helmets, safety glasses, welding gloves, general welding masks, safety shoes, other safety welding accessories, environment monitoring instruments, air purifiers, toxic substance monitors, auxiliary instruments and materials, etc.
	Inspection and testing equipment Non-destructive testing equipment, electron microscopes, hardness testing machines, industrial endoscopes, video cameras, digital video microscopes, residual stress analyzers, oxygen measurement equipment, heat measurement equipment, stress measurement equipment, arc data monitors, etc.
	Welding material Assorted welding wire, coated welding electrodes, gouging electrodes, hardfacing electrodes, cast iron/stainless steel electrodes, bimetallic electrodes, soldering and brazing alloy materials, tungsten electrodes, gas/flux for welding, welding auxiliaries/subsidiary materials, etc.

CONCURRENT EVENTS



SEMINAR ON WELDING-RELATED NEW PRODUCTS AND TECHNOLOGIES

- 📅 October 22-23
 - 📍 Special session room in the Exhibition Hall
- Introduction to new products and technologies from exhibitors



WELDING KOREA MEISTER

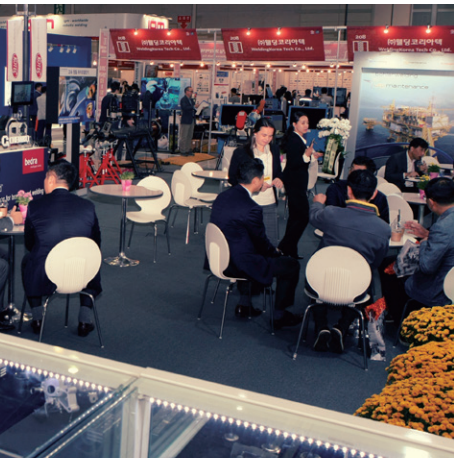
- 📅 October 20-23
 - 📍 Special session room in the Exhibition Hall
- Hands-on lectures and demonstrations by renowned welding experts from Korea

*The above events are subject to change.



SYMPOSIA

- 📅 October 20-21
 - 📍 Special session room in the Exhibition Hall
- Conferences that involve academic societies in the fields of welding, cutting, and automation to promote collaboration among businesses, academia, and research institutes



BUSINESS MEETINGS

- 📅 October 20-21
 - 📍 Business lounge in the Exhibition Hall
- Help Korean businesses find overseas buyers and promote excellent welding automation companies from Korea



CONFERENCES

- 📅 October 20-23
 - 📍 Special stage in the Exhibition Hall
- A platform to share ideas on smart factories and welding automation around the world

PARTICIPATION GUIDELINES

01

Application Deadline

~ 4th September (Fri)

- Visit the event website (www.weldingkorea.kr)
→ Go to the participating company menu
→ Fill in the online application form
- Send the application form and a copy of the business registration certificate via email

02

Down Payment

To be paid within 7 days of submitting the application form

50% of the total application fee

03

Balance Payment Deadline

~ 28th September (Mon)

Utility fee September 28 (Mon), 2020

*To use utilities, please apply for online or download the application form from our website, fill it in, and submit via email.

04

Booth Allocation

Will notify every exhibitors of booth allocation in September (planned)

BOOTH TYPES AND FEES

Application Deadline
~ 4th September (Fri)

Participation Fee	
Space Only	USD 1,500/booth
Shell Scheme	USD 1,800/booth

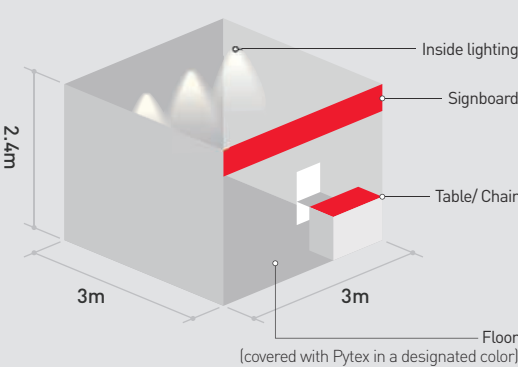
Booth Details

Space Only

Size	W3m × L3m
Application minimum	2 or more booths



Shell Scheme



*The detailed booth design is subject to change.

Size	W3m × L3m
Walls	assembled walls on the sides and the back of the booth (white panel; W1m × H2.4m)
Signboard	company name in Korean and English, alongside the booth number
Lighting	three spotlights (100W)
Power	1kW
Floor covering	Pytex
Furniture/ Reception desk	1 information desk, 1 chair (per company)

Application Form for WELDING KOREA 2020
The 19th Korea International Welding & Cutting Automation Show

www.weldingkorea.kr
20~23, October, Changwon Exhibition Convention Center(CECO)

*Please notify the Secretariat of WELDING KOREA 2020 immediately of any changes after submitting your application.

Exhibitors Details

Company

Company Name

General Manager

Address & Code ()

Contact person

Name

Position

Phone

Fax

Mobile Phone

Website

E-mail

Invoicing Address ()

Main Exhibits				
Product name	Quantity	Country of origin	Item codes (★)	*Item codes
				A. Automated welding B. Welding machinery C. Welding components and accessories D. Welding materials E. Cutting machinery F. Inspection and testing equipment G. Processing machines H. Safety appliances and environment improvement equipment

Booth application/ contract						
Application deadline: Friday, September 4, 2020						
Booth type		Size and number of booths		Unit price	Amount	Comment
<input type="checkbox"/>	Space Only	W()m × D()m = ()m², Total () booths		USD 1,500/booth	USD	Minimum number of booths to apply for: 2
<input type="checkbox"/>	Shell Scheme	W()m × D()m = ()m², Total () booths		USD 1,800/booth	USD	
Booth size {3m × 3m = 9m²}						
Total					USD	

Down payment [50% of the total booth fees]

• Beneficiary: CECO (Changwon Exhibition Convention Center)

• Account Number: 684-07-0005440 [Swift Code: KYNAKR22]

• Address: 362, Woni-daero, Uichang-gu, Changwon-si, Gyeongnam-do, 51408, Korea

• Account Name: CECO (Changwon Exhibition Convention Center)

• Bank: KYONG NAM BANK

• Branch Name: CHANGWON CONVENTION CENTER BRANCH

*Please pay the down payment within 7 days of submitting the application form.

Consent to collection of personal information

1. Purpose of collecting and using personal information: notifications regarding WELDING KOREA 2020, sending of invitations, and objective verification of exhibition

2. Collected items and collection method: name, affiliation, position, address, phone numbers, and email address

3. Retention period: five years

You have the right to refuse consent to the collection and use of your personal information as stated above, in which case some of our services may not be available to you. CECO wishes to collect, use, and provide to third parties your personal information as below in connection with your application to participate in WELDING KOREA 2020.

☐ Yes ☐ No

We hereby agree to the policy and the terms and conditions of WELDING KOREA 2020 (stated on the back) and wish to participate in the event and enter into a contract as indicated above by making the down payment (50% of the application fee) and enclosing a copy of our business registration certificate.

Date . . Name Authorized signature

Please make sure that you have signed your contract in the space provided above.

Article 1 Definition	<div><div></div><div>1. "Exhibitor" shall mean a company, cooperative, or organization which has submitted an application form and paid the application fee in order to participate in the Event.</div><div>2. "Event" shall mean the 19th Korea International Welding & Cutting Automation Show (WELDING KOREA 2020).</div><div>3. "Organizer" shall mean the Changwon Exhibition Convention Center (CECO) and the Secretariat of WELDING KOREA 2020.</div></div>						
Article 2 Application and contract	<div><div></div><div>1. Those who wish to participate in the Event shall fill in the application form and submit it to the Organizer.</div><div>2. The Exhibitor shall submit the application form and pay 50% of the application fee within 7 days. (If booths are unavailable or items entered are deemed irrelevant to the Event, the Organizer may refuse the application.)</div></div>						
Article 3 Location of booths	<div><div></div><div>1. The Organizer shall assign booth locations based on the chronological order of down payments received, the size of exhibition chosen by the Exhibitor, the characteristics of exhibits, and other reasonable criteria.</div><div>2. Should any unavoidable circumstances arise, the Organizer may change the location or size of the space assigned to the Exhibitor before the installation of booths and the Exhibitor shall not file a complaint or request compensation.</div></div>						
Article 4 Definition of application fee, utility fee, down payment, and balance	<div><div></div><div>1. "Application fee" shall mean the fee for renting booths (assembled and independent booths).</div><div>2. "Utility fee" shall mean the fee levied on utility items such as electricity, phones, water/drainage, and compressed air.</div><div>3. "Down payment" shall mean 50% of the total booth rental fee and "balance" shall mean 50% of the total booth rental fee plus the utility fee.</div></div>						
Article 5 Application and payment of application fee	<div><div></div><div>1. The Exhibitor shall make the down payment (50% of the application fee) to the designated account within 7 days of submitting the application. The application shall be considered accepted and the contract shall be deemed entered into on the day of the down payment.</div><div>2. The Balance shall be paid by September 28, 2020. If the Exhibitor does not make the balance payment by this deadline, the Organizer can invalidate the application, and the application fee that has already been paid shall not be refunded.</div></div>						
Article 6 Installation and dismantling	<div><div></div><div>The Exhibitor shall complete the installation and dismantling within the time and period stipulated by the Organizer and shall compensate the Organizer for any losses arising from delays or damage to the Exhibition Hall.</div></div>						
Article 7 Insurance, security, and safety	<div><div></div><div>1. The Exhibitor can insure all their fixtures and exhibits not only for the exhibition period but also for the installation and dismantling periods.</div><div>2. The Organizer shall be responsible for the security of the Exhibition Hall to protect the safety and property of the Exhibitor and visitors. However, the Exhibitor shall be liable for the theft, damage, loss, etc. of all of their items.</div></div>						
Article 8 Restrictions on exhibits	<div><div></div><div>1. The Exhibitor shall exhibit items that belong to the categories stated in the application form and the Organizer can prohibit the display of exhibits which do not align with the characteristics of the Event.</div><div>2. No items may be sold in the Exhibition Hall without obtaining permission from the Organizer.</div></div>						
Article 9 Invalidation of application	<div><div></div><div>If the Exhibitor refuses to use part or all of the booths they have applied for or does not pay the application fee by the deadline, the Organizer can unilaterally cancel the application, in which case the application fee that has been already paid shall not be refunded.</div></div>						
Article 10 Penalties for cancellation and reduction in the exhibition area	<div><div></div><div>If the Exhibitor cancels its participation or reduces its exhibition area after submitting the application form, the Exhibitor shall pay penalties as stated below within 15 days of cancelling its participation or reducing its exhibition area. (The application fee that has already been paid shall be offset with the penalties. If the fee is insufficient to cover the penalties, the Exhibitor shall pay the difference. If the fee is more than the penalties, the Organizer shall return the surplus to the Exhibitor.)</div><table><tr><th>Period</th><th>Penalties</th></tr><tr><td>Before September 1, 2020</td><td>50% of the application fee or the reduced amount</td></tr><tr><td>September 1, 2020 or later</td><td>100% of the application fee or the reduced amount</td></tr></table></div>	Period	Penalties	Before September 1, 2020	50% of the application fee or the reduced amount	September 1, 2020 or later	100% of the application fee or the reduced amount
Period	Penalties						
Before September 1, 2020	50% of the application fee or the reduced amount						
September 1, 2020 or later	100% of the application fee or the reduced amount						
Article 11 Changes to the Event	<div><div></div><div>If the Organizer changes the time or place of the Event, reduces the size of the Event, or cancels the Event due to force majeure such as a national crisis or natural disaster, the Exhibitor shall not request compensation in connection with the application.</div></div>						
Article 12 Supplementary policy	<div><div></div><div>1. If necessary, the Organizer can establish a supplementary policy that is not stipulated in the existing policy for WELDING KOREA 2020 and the Exhibitor shall comply with such supplementary policy.</div><div>2. The Exhibitor shall observe the policies of the 19th Korea International Welding & Cutting Automation Show and the Changwon Exhibition Convention Center (CECO).</div></div>						
Article 13 Dispute resolution	<div><div></div><div>1. Any dispute between the Organizer and the Exhibitor over the interpretation of this policy or the rights and responsibilities of the two parties shall be resolved finally in accordance with the arbitration rules of the Korean Commercial Arbitration Board and the laws of the Republic of Korea.</div><div>2. The arbitration by the Korean Commercial Arbitration Board shall be final and binding to both parties.</div></div>						

Korea's largest exhibition on automated welding and cutting with 32 years of history

WELDING KOREA 2020



WELDING KOREA is hosted in Changwon, Gyeongsangnam-do, which enjoys a considerable demand for welding technologies. Serving as a platform for the latest trends that encompass welding, cutting, and automation, **the event focuses on facilitating business deals** and helps you succeed and find new opportunities both at home and abroad.

